



Oltre le parole (Italian Edition)

Massimo Gualtieri

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Una guida indispensabile per illusionisti, mentalisti, ipnotisti, artisti operanti in ogni settore nonché utilissima nella vita quotidiana per approcciarsi con chiunque.

Negli ultimi anni serie televisive come *the mentalist* e *lie to me* hanno portato notevole interesse verso il linguaggio del corpo, le microespressioni facciali e alla comunicazione non verbale in generale.

Un ottima risorsa anche per chi lavora nel campo della vendita e voglia meglio capire il comportamento del cliente.

Il libro è estremamente pratico e arriva al nocciolo della questione senza girarci attorno.

Dalle parole dell'autore:

Ho scritto questo libro per permettere alle persone di riconoscere quelli che sono segnali inviati inconsciamente dal corpo di qualsiasi persona, e che in determinate situazioni hanno un particolare significato.

In questo libro cercherò di inserire tutte le conoscenze apprese in questi anni di studio da libri, serie tv (*lie to me*, *the mentalist* ecc..) ed internet, non sottovalutate questa ultima fonte elencata, in quanto può davvero darvi degli ottimi spunti in materia, prenderemo in considerazione varie parti del corpo, per esempio occhi, bocca e mani, analizzando quali messaggi inviano ed in quale occasione.

Ecco cosa imparerai:

I segnali cinesici

Linguaggio verbale

Linguaggio paraverbale

Linguaggio del corpo

Emblemi

Illustratori

Affect-display

Regolatori

Adattatori

Bacchette

Movimenti deiettici

Movimenti ideografici

Movimenti spaziali

Movimenti cinetografici

Movimenti pittografici

Gli occhi

Curiosità, emozioni e bugie

Bocca e naso

Il corpo

Disagio

Incomprensione
Disaccordo
Zona intima
Zona personale
Zona sociale
Zona pubblica
La voce, velocità, volume e tono
Suggestione

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Donald Ventura:

In this particular era which is the greater individual or who has ability to do something more are more valuable than other. Do you want to become one among it? It is just simple way to have that. What you are related is just spending your time not much but quite enough to get a look at some books. One of many books in the top collection in your reading list will be Oltre le parole (Italian Edition). This book which can be qualified as The Hungry Hillside can get you closer in growing to be precious person. By looking right up and review this book you can get many advantages.

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