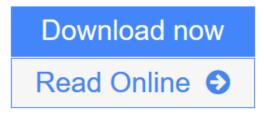


Agile Contracts: Creating and Managing Successful Projects with Scrum (Wiley Series in Systems Engineering and Management)

Andreas Opelt, Boris Gloger, Wolfgang Pfarl, Ralf Mittermayr



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Written by pioneers and leaders in the field of Agile and Scrum, *Agile Contracts* is the only book dedicated exclusively to the legal, procurement, and project management considerations of Agile contracts. Providing templates, a toolbox, and examples of Agile fixed-price contracts, the book presents an alternative option to fixed-price, time-based, and supply-based contracts—reducing the risk for both the supplier and the customer with a contract that offers the possibility of flux and flexible scenarios as a project progresses.

Agile Contracts features in-depth chapter coverage of:

- The Agile Manifesto of 2001
- Agility from the perspective of procurement and the software provider
- The problems with traditional fixed-price contracts and time material contracts
- What the Agile fixed-price contract is and how it is set up
- Tendering based on the Agile fixed-price contract
- How to negotiate an Agile fixed-price contract
- Special guidelines for the legal framework of an Agile fixed-price contract
- Adaptable Scope System
- The Black Swan scenario
- Contracts and procedures for the featured methodologies

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