



# Pearls from Sand: How Small Encounters Lead to Powerful Lessons

*Karl Wieggers*

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Throughout your life, you've had numerous everyday conversations and other experiences in which a small observation---perhaps a single sentence someone spoke to you---resonated so strongly that you still remember it years later. The "pearls of wisdom" that arose from such small encounters helped shape your values, how you think about yourself, and how you interact with others. "Pearls from Sand" will appeal to people who seek out life lessons, look for ways to apply the lessons to their thoughts and actions, and enjoy sharing these powerful lessons with others.

Here's what you'll find in *Pearls from Sand*:

### Part 1. Interpersonal Pearls

- Chapter 1. Second Time's the Charm
- Chapter 2. Promises, Promises
- Chapter 3. Don't Sneeze on Your Spouse
- Chapter 4. It's Not About You
- Chapter 5. Life's Too Short
- Chapter 6. Girls and Streetcars

### Part 2. Personal Pearls

- Chapter 7. Introverted Is Something You Are
- Chapter 8. On the Treadmill for Life
- Chapter 9. Look! Up In the Sky! It's Perfectman!
- Chapter 10. It's Your Body, It's Your Life
- Chapter 11. Outside Looking In
- Chapter 12. Just a Container
- Chapter 13. Now You're Scaring Me
- Chapter 14. Beware of Gifted Geeks

### Part 3. Motivational Pearls

- Chapter 15. Because No One Should Be Hungry
- Chapter 16. For Whom the School Bell Tolls
- Chapter 17. Lending a Hand
- Chapter 18. Racing for Your Dreams
- Chapter 19. The Bravest Thing I Ever Saw
- Chapter 20. Do All You Can, Then Get Help

### Part 4. Practical Pearls

- Chapter 21. Think First, Buy Later
- Chapter 22. Trust Facts, Not Opinions
- Chapter 23. An Ounce of Preparation
- Chapter 24. Everything Is Negotiable
- Chapter 25. Is It Quality or Is It Crap?

Part 5. Cautionary Pearls

Chapter 26. Can You See Me Now?

Chapter 27. Dodging Bullets

Chapter 28. Keep Getting Up

Chapter 29. Be Careful Whose Advice You Take

Chapter 30. Driving as a Metaphor for Life

Part 6. Professional Pearls

Chapter 31. The Customer Is Not Always Right

Chapter 32. There's Plenty of Credit to Go Around

Chapter 33. The Leaders of the Band

Chapter 34. Trust Your Own Work

Chapter 35. Knowledge Is Not Zero-Sum

Chapter 36. We're All on the Same Side Here

Chapter 37. Outside the Box

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