

# Execution: Create the Vision. Implement the Plan. Get the Job Done.

Tom Gorman



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Productivity, Results, Accomplishments - These are the outcome of good, solid management. Management is the art and science of getting things accomplished via other people and executing results. Execution is about getting things done. *Execution* shows readers how to manage money, people, equipment, time and other resources, and successfully run anything from a project, to a department, to a business. It helps readers learn how to get things done on their own or through employees or freelancers, how to prepare and control budgets and how to make management and financial decisions.

This book goes beyond delegation and supervision to give readers all of the principles, practices, strategies and tactics that they absolutely must know including:

- how to communicate goals to your staff and define concrete ways of reaching them
- the budgeting and finance basics needed to manage projects and processes
- how to manage cycles of growth, setbacks, and success so your business is sustainable



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