

## The Transformative CEO: IMPACT LESSONS FROM INDUSTRY GAME CHANGERS

Jeffrey J. Fox, Robert Reiss



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#### **Leadership Lessons from the World's Greatest CEOs**

"Fox and Reiss have created a new leadership category—The Transformative CEO."

-Rafael Pastor, CEO, Vistage International

Bestselling author Jeffrey Fox literally wrote the book on *How to Become CEO*, and radio talk show host Robert Reiss has explored strategy with some of the world's biggest business legends.

Now, in *The Transformative CEO*, they have identified the key traits and characteristics that describe this remarkable type of leader.

Filled with fascinating insights from superstar CEOs, this one-of-a-kind guide puts you right on the front lines with the men and women who have transformed businesses with spectacular success. You'll learn how to:

• Turn around a company

(Marvel Entertainment)

• Build superior customer service

(Zappos)

• Think big and go global

(MTV International)

• Perform while transforming

(UPS)

• Have a higher purpose

(ING DIRECT)

• Innovate and make everything better

(Eggland's Best)

You'll learn how CEOs think and act in good times and bad—and you'll get a front-row seat to some of the most profitable industry game changers of our time, including AT&T Mobility, Danaher Corp. and many others.

*The Transformative CEO* provides a new definition of leadership. Jeffrey J. Fox and Robert Reiss show how anyone can become a transformative leader.

#### Find out how:

**HOME DEPOT** cofounder and CEO Bernie Marcus built a new model of retail culture for customers—from the ground up.

1-800-FLOWERS.COM founder and CEO Jim McCann turned the 800 number into a brand—and delivered record profits and growth.

PAUL MITCHELL SYSTEMS founder John Paul DeJoria higher purposes first—success unshared is failure.

BLACK ENTERTAINMENT TELEVISION (BET) CEO Robert L. Johnson founded a television network-and tranformed television.

**CAMPBELL SOUP** CEO Douglas Conant warmed up employee morale—and made its business hot again.



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